

NFT to launch Potain HUP tower crane for construction sector

AT THE BIG 5 Heavy 2018, the UAE based tower cranes specialist NFT, along with Manitowoc, will introduce the new Potain HUP tower crane launched in Bauma Munich in 2017.

In the UAE, a lot of villas are under construction and were traditionally built using a mobile crane or telehandlers. However, this is old fashioned and self-erecting tower cranes can do the job with more lifting capacity, according to the company.

NFT will also introduce the CCS range by Potain. NFT revealed that it has acquired a few CCS models for 2018 and the number will increase with the rise in contracts for new projects in the Emirates.

NFT has also acquired a new 300,000 sq m yard in Abu Dhabi's Al Dhafra area and around 80 per cent of the yard is allocated to stock up NFT equipment. The rest will be occupied by the administration building and work stations.

Nagham Al Zahlawi, strategy and marketing manager at NFT Specialized in Tower Cranes L.L.C, said, "With the Expo 2020 Dubai in progress, we have started bidding for more projects and some of our tower cranes are situated at the expo site. According to the Expo 2020 bureau, 47 construction contracts worth US\$3bn will be awarded by the end of 2018. So we're looking forward to be a part of this major opportunity. Expo 2020 and Dubai's ambition to be a global hub will bring about a significant growth for the construction sector in the next few years. Similarly, Kuwait is another market we have invested heavily in over the past year because it has a lot of potential due to its significant fiscal reserves. NFT Kuwait has achieved a significant



Photo Credit: NFT Tower Crane

This project is one of the many megaprojects for NFT in South Korea.

milestone by being awarded the biggest contract in Kuwait history to date by Turkish contractor Limak İnşaat, to construct the new International Airport, a project worth US\$4.34bn dollars.

"Oman and Bahrain too are looking promising, and we have always had a footprint in these countries because our vision for them is very optimistic. The Abu Dhabi Economic Vision 2030 is another major opportunity that we're looking forward to seeing come into development. We believe that GCC remains the best area for the construction industry when compared to global markets," Al Zahlawi added.

Recently, NFT won a Samsung megaproject to supply 30 tower cranes in six months for factory in South Korea, the largest placed at once for a single project in the history of the company.

This project is the Samsung Electronic Factory in South Korea where 51 tower cranes will be erected. This project is a significant investment for NFT in Asia.

The job requires the tower cranes to lift heavy steel structure of around 28 tonnes. After a feasibility study, NFT recommended an optimised package that includes a mix of Potain MR 608s and Terex Comedil CTL 630s. NFT signed the contract with Samsung to supply 20 MR 608s and 10 CTL 630 with final heights at 150 metres.

The giant luffers, lifting 32 tonnes, will be working for 14 months on a rental basis. NFT began delivery from January 2018, and this will continue until June 2018. The contract also includes full service and after-sale support, thanks to NFT's local partner.

As the only company able to deliver 30 tower cranes in six months, NFT is also appointed as the main tower crane supplier for the project. This win is further testimonial of NFT's forward thinking and risk taking approach, the company reiterated. It is exactly this competitive advantage that allows NFT to have a stock of 2,000 tower cranes across 20 depots worldwide.

"Every year, we forecast what kind of tower cranes the market will require, while working with manufacturer's production schedules so that when there is a demand, we are ready," says CEO MR Nabil Al Zahlawi with regards to his fleet management strategy.

This project is one of the many megaprojects for NFT in South Korea. A few miles away, NFT's tower cranes have helped build LG's display factory with 32 tower cranes, ranging from the MD 1100 to the MR 608 and MR 605.

As a leading supplier of tower cranes around the world, NFT continues to invest in its fleet to ensure that all project types can be attended to as quickly as possible. NFT prides itself in its global experience and its fleet size while ensuring it continues to serve its clients efficiently.

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