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NFT seals Manitowoc partnership for another 5 years

Posted on 12 Dec. 2019

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A major player in the region, NFT is the exclusive dealer for Potain tower cranes in the UAE, Saudi Arabia, Kuwait, Oman, Bahrain, Qatar, Lebanon, and Jordan. Although NFT was already present in Jordan on a few projects, the country is now under the exclusive umbrella of NFT.

Orlando Mota, senior vice president for EURAF region from Manitowoc, flew in specially to sign the contract during The Big 5 expo in Dubai last month. On the tie-up, NFT managing director and CEO Nabil Al Zahlawi said: "We have been representing Potain in the region for 25 years already; we have grown to be more than manufacturer and distributor; we are partners."

"During those 25 years, we were named Potain's number one dealer worldwide on several occasions. Today we continue to solidify this partnership," Nabil Al Zahlawi added.

Source: [Trade Arabia](#)

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